# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2015

OR

0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File No.: 001-16753



# AMN HEALTHCARE SERVICES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

12400 High Bluff Drive, Suite 100 San Diego, California (Address of Principal Executive Offices) 06-1500476

(I.R.S. Employer Identification No.)

> **92130** (Zip Code)

Registrant's Telephone Number, Including Area Code: (866) 871-8519

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o

As of August 3, 2015, there were 47,651,155 shares of common stock, \$0.01 par value, outstanding.

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# **PART I - FINANCIAL INFORMATION**

# Item 1. Condensed Consolidated Financial Statements

## AMN HEALTHCARE SERVICES, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited and in thousands, except par value)

Carvet asset         S         14.474         S         13.073           Can and cank requivalents         S         14.474         S         13.073           Accounts receivable, net of allowances of \$7,109 and \$4,515 at June 30, 2015 and December 31, 2014,         29.999         186,274           Accounts receivable, subcontractor         36,090         22,430         27,330           Prepaid and other current assets         24,624         27,530           Restricted cach, cach equivalent assets         343,388         228,273           Restricted cach, cach equivalent assets         343,388         228,273           Restricted cach, cach equivalent assets         343,388         228,273           Restricted cach, cach equivalent assets         343,388         228,275           Diter assets         41,621         32,889           Condwill         119,725         154,873           Intagible assets, net of accumulated anontization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014,         176,930         155,517           Intagible assets, net of accumulated anontization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014,         176,930         155,517           Intagible assets, net of accumulated anontization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014,         176,930         155,517           Ca			June 30, 2015	D	ecember 31, 2014
Cash and cash equivalents         \$         14,474         \$         13,073           Accounts receivable, net of allowances of \$7,109 and \$4,515 at June 30, 2015 and December 31, 2014, respectivaly         229,999         186,274           Accounts receivable, subcontractor         36,009         224,433         0           Deferred income taxes, net         27,562         27,330           Propaid and other current assets         343,368         282,670           Restricted cash, cash equivalents and investments         21,689         19,557           Fixed assets, net of accumulated depreciation of \$73,292 and \$68,814 at June 30, 2015 and December 31, 2014, respectively         41,621         32,880           Other assets         64,5210         39,805         20,801           Condvill         107,325         154,387         152,517           Intangible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30,2015 and December 31, 2014, respectively         176,393         152,517           Current labilities:         176,810         176,810         152,817           Current labilities:         166,811         67,995         162,814         176,819         162,919           Current labilities:         10,416         24,830         18,800         18,800         18,800         18,800         18,800         <	ASSETS				
Accounts receivable, net of allowances of \$7,109 and \$4,515 at June 30, 2015 and December 31, 2014,         229,999         186,274           respectively         27,302         27,302         27,302           Deferred income taxes, net         27,302         27,302         27,302           Total current assets         34,356         28,6750         28,6750           Total current assets         21,698         19,507         28,800           Restricted cash, cash equivalents and investments         21,098         19,507         28,800           Other assets         45,210         39,805         50,604/11         39,805           Goodwill         176,930         17,235         154,387         154,387           Intagible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30,2015 and December 31, 2014, respectively         176,930         152,517           Total assets         § 0,02,512         § 0,031,517         \$ 0,040         18,000           Current provision acrurent expenses         § 101,578         \$ 7,893         Accurent inshibities         7,551         7,509           Current portion of revolving credit facility         30,000         18,000         16,015         3,177           Other assets         5,055         3,177         7,500         -         3,2	Current assets:				
respectively229.999106.274Accounts recivable, subcontractor36.90928,443Deferred acounc taxes, net27,36227,730Prepaid and other current assets343.368282,670Total current assets343.368195.67Fixed assets, net of accumulated depreciation of 573,292 and 568,814 at June 30, 2015 and December 31, 2014, respectively41,62139.895Goodwill49.21039.89519.367Condwill109.325154.347154.347Intangible assets, net of accumulated amortization of 547,769 and 541.963 at June 30, 2015 and December 31, 2014, respectively176.930152.517Total assets60.61.91660.81.91660.81.916Current liabilities:560.61.91660.81.916Current liabilities:75.58167.5957.500Accounts payable and accrued expenses75.503.177Other current liabilities75.5013.177Other current liabilities75.5013.177Other current liabilities103.6253.178Polered revenue5.5053.177Other current liabilities10.34.6317.62.93Total current liabilities13.31.25153.837Deferred income taxes, net3.75.443.23.93Common stock, S0.10 par value; 10.000 shares authorized; ro.638 share sized and outstanding at Lune 30, 2015 and 20.2153.24.94Current liabilities3.32.213.24.94Current liabilities3.32.213.24.94Current liabilities3.32.	Cash and cash equivalents	\$	14,474	\$	13,073
Deferred income taxes, net27,36227,330Prepaid and other current assets346,26427,550Total current assets343,368282,670Restricted cash, cash equivalents and investments21,69819,367Fixed assets, net of accumulated depreciation of \$73,292 and \$68,814 at June 30, 2015 and December 31, 2014, respectively41,62132,880Other assets45,21039,89539,895Goodwill197,325154,387Intangible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014, respectively77,6930152,517Total assets\$01,578\$608,191Current liabilities:Xccounts payable and acrued express\$101,578\$Accounts payable and acrued express\$101,578\$7,500Current portion of notes payable7,5007,5007,500Deferred revenue5,5553,1770Other current liabilities231,630116,825Current portion of notes payable133,125136,875Deferred income taxes, net33,125136,875Deferred income taxes, net33,125136,875Other current liabilities80,6317,754Total current liabilities30,137424,535Deferred income taxes, net33,125136,875Deferred income taxes, net33,125136,875Deferred income taxes, net33,125136,875Deferred income taxes, net33,12536,875Defe			229,999		186,274
Prepaid and other current assets34,62427,530Total current assets343,368282,670Restricted cash, cash equivalents and investments21,69819,567Fixed assets, net of accumulated depreciation of \$73,292 and \$68,814 at June 30, 2015 and December 31, 2014, respectively41,62132,880Other assets45,21039,395Goodwill197,325154,337Intangible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014, respectively176,593\$ 682,612Total assets\$ 826,152\$ 681,916Current labilities:\$ 101,578\$ 78,993Accounts payable and accrued expenses\$ 101,578\$ 78,993Accrued compensation and benefits76,58167,995Current portion of revolving credit facility30,000180,000Current portion of revolving credit facility31,01,578\$ 78,993Other unernt liabilities231,63077,500Deferred revenue5,5053,177Other current liabilities231,630178,295Revolving credit facility33,020130,825Other long-term liabilities231,630178,295Revolving credit facility33,020-Other unernt liabilities38,014425,330Total current liabilities38,014425,335Current liabilities38,014425,335Total current liabilities38,014425,335Deferred income taxes, net37,273424,2431Other long-term l	Accounts receivable, subcontractor		36,909		28,443
Total current assets         343,363         282,670           Restricted cash, cash equivalents and investments         21,698         19,567           rixed assets, net of accumulated depreciation of \$73,292 and \$68,814 at June 30, 2015 and December 31, 2014, respectively         41,621         32,880           Other assets         45,210         39,895         154,387           Intangible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014, respectively         176,930         152,517           Total assets         \$ 060,712         \$ 068,916         167,935           LIABILITIES AND STOCKHOLDERS' EQUITY         \$ 068,916         67,995           Current liabilities:         \$ 101,578         \$ 78,993           Accound compensation and benefits         76,561         67,995           Current portion of notes payable         7,500         7,500           Deferred revenue         5,550         -         -           Notes payable         133,125         136,875           Peterred income taxes, net         333,114         425,335           Comminent as and contingencies         530,117         -           Stockholders' equity         338,114         425,335           Deferred income taxes, net         331,623         176,873	Deferred income taxes, net		27,362		27,330
Restricted cash, cash equivalents and investments21,69819,567Fixed assets, net of accumulated depreciation of \$73,292 and \$68,814 ar June 30, 2015 and December 31, 2014, respectively32,809Goodvill197,325154,387Intangible assets, net of accumulated amorization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014, respectively176,930152,517Total assets\$ 826,152\$ 681,016Current liabilities\$ 826,152\$ 681,916Current liabilities76,58167,995Current portion of revolving credit facility30,000180,000Current portion of revolving credit facility30,000178,255Other current liabilities104,4662,230Total assets, net of accumulated amorized, non eissued and outstanding at June 30, 2015 and December 31, 2014178,255Current portion of note spayable5,5053,177Other current liabilities104,4662,230Total current liabilities133,125136,875Deferred revenue5,505Notes payable133,125136,875Deferred income taxes, net37,22132,491Other ourser miabilities80,63877,674Comminments and contingenciesStockholders' equityPreferred income taxes, netStockholders' equityDecember 31, 2014Preferred accumulated deficitDecember 31, 2014, respectively<	Prepaid and other current assets		34,624		27,550
Fixed assets, net of accumulated depreciation of \$73,292 and \$68,814 at June 30, 2015 and December 31, 2014,         41,621         32,880           Other assets         45,210         33,895           Goodwill         197,325         154,387           Intangible assets, net of accumulated anortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014,         respectively         75,930           Total assets         \$ 826,152         \$ 681,916           Turent liabilities         \$ 101,578         \$ 78,993           Accounts payable and accrued expenses         \$ 101,578         \$ 78,993           Accounts payable and accrued expenses         \$ 101,578         \$ 78,993           Accrued compensation and benefits         76,581         67,995           Current portion of revolving credit facility         30,000         18,000           Current portion of nevolving credit facility         30,000         18,000           Deferred revenue         5,505         3,177           Other current liabilities         231,630         76,501           Total current liabilities         133,125         136,875           Deferred revenue         33,125         136,875           Notes payable         33,125         136,875           Deferred income taxes, net         33,221         32	Total current assets		343,368		282,670
respectively41,62132,880Other assets45,21039,895Goodwil197,325154,387Intangible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014176,930152,317Total assets\$ 826,152\$ 864,19168Total assets\$ 826,152\$ 864,19168Current liabilities:\$ 101,578\$ 78,99376,58167,995Current payable and accrued expenses\$ 101,578\$ 78,99367,995Current portion of revolving credit facility30,00018,00018,000Current portion of notes payable5,5053,1777,5007,500Defered revenue5,5053,1771,04662,6301,0466Total current liabilities231,6301,92,953,675Revolving credit facility30,00018,0001,80,0051,92,95Notes payable133,1251,36,8751,36,875Deferend income taxes, net33,114425,3353,777Other ourrent liabilities30,6187,7643,36,875Deferend income taxes, net33,114425,335425,335Corrent prefered stock, Sol par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively476466Additional paid-in capital437,873434,529434,529Accumulated deficit437,873434,529434,529Accumulated deficit437,873434,529Accumulated deficit(149,9	Restricted cash, cash equivalents and investments		21,698		19,567
Goodwill197,325154,387Intengible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 201476,930152,517Total assets8 26,512\$ 681,916LIABILITIES AND STOCKHOLDERS' EQUITYCurrent liabilities:Current compensation and benefits5101,578\$ 78,993Accrued compensation and benefits76,58167,99567,995Current portion of nevolving credit facility30,00018,000Current liabilities231,6301,78,295Revolving credit facility231,630Notes payable33,21232,491Other current liabilities33,121136,875Evolving credit facility33,123136,875Deferred income taxes, net33,21232,491Other long-term liabilities538,114425,335Common stock, \$0,01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively, 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively, 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively, 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively, 47,636 and 46,639 share			41,621		32,880
Intagible assets, net of accumulated amortization of \$47,769 and \$41,963 at June 30, 2015 and December 31, 2014, respectively         International assets         International assets <thinternational assets<="" th="">         International asset</thinternational>	Other assets		45,210		39,895
respectively         176,930         152,517           Total assets         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,517         126,510         127,517         126,517         126,517         126,517         126,517         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510         126,510	Goodwill		197,325		154,387
LIABILITIES AND STOCKHOLDERS' EQUITY           Current liabilities:           Accounts payable and accrued expenses         \$ 101,578         \$ 78,993           Accrued compensation and benefits         76,581         67,995           Current portion of revolving credit facility         30,000         18,000           Current portion of notes payable         7,500         7,500           Deferred revenue         5,505         3,177           Other current liabilities         10,466         2,630           Total current liabilities         231,630         178,295           Revolving credit facility         55,500            Notes payable         133,125         136,875           Deferred revenue         51,500            Notes payable         133,125         136,875           Deferred income taxes, net         37,674         37,674           Total liabilities         80,638         77,674           Total liabilities         538,114         425,335           Commitments and contingencies             Stockholders' equity:             Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively         47			176,930		152,517
Current liabilities:         S         101,578         \$         78,993           Accounts payable and accrued expenses         \$         101,578         \$         78,993           Accrued compensation and benefits         76,581         67,995         67,995           Current portion of revolving credit facility         30,000         18,000           Current portion of notes payable         7,500         7,500           Deferred revenue         5,505         3,177           Other current liabilities         10,466         2,630           Total current liabilities         10,466         2,630           Total current liabilities         133,125         136,875           Deferred income taxes, net         37,221         32,491           Other long-term liabilities         38,114         425,335           Commitments and contingencies         38,114         425,335           Stockholders' equity:	Total assets	\$	826,152	\$	681,916
Accounts payable and accrued expenses\$101,578\$78,993Accrued compensation and benefits76,58167,995Current portion of revolving credit facility30,00018,000Current portion of notes payable7,5007,500Deferred revenue5,5053,177Other current liabilities10,4662,630Total current liabilities231,630178,295Revolving credit facility55,500Notes payable133,125136,875Deferred income taxes, net37,22132,491Other long-term liabilities80,63877,674Total liabilities80,63877,674Stockholders' equityCommitments and contingenciesStockholders' equity:Common stock, \$0.01 par value; 10,000 shares authorized; rone issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyCommon stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyCommon stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyAdditional paid-in capital437,673434,529Accumulated deficit(149,979)(178,058)Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss3323356Total stockholders' equity	LIABILITIES AND STOCKHOLDERS' EQUITY				
Accrued compensation and benefits76,58167,995Current portion of revolving credit facility30,00018,000Current portion of notes payable7,5007,500Deferred revenue5,5053,177Other current liabilities10,4662,630Total current liabilities231,630178,295Revolving credit facility55,500Notes payable133,125136,875Deferred income taxes, net37,22132,491Other liabilities80,63877,674Total liabilities80,63877,674Commitements and contingencies	Current liabilities:				
Accrued compensation and benefits76,58167,995Current portion of revolving credit facility30,00018,000Current portion of notes payable7,5007,500Deferred revenue5,5053,177Other current liabilities10,4662,630Total current liabilities231,630178,295Revolving credit facility55,500Notes payable133,125136,875Deferred income taxes, net37,22132,491Other liabilities80,63877,674Total liabilities80,63877,674Commitements and contingencies	Accounts payable and accrued expenses	\$	101,578	\$	78,993
Current portion of notes payable         7,500         7,500           Deferred revenue         5,505         3,177           Other current liabilities         10,466         2,630           Total current liabilities         231,630         178,295           Revolving credit facility         55,500            Notes payable         133,125         136,875           Deferred income taxes, net         37,221         32,491           Other long-term liabilities         80,638         77,674           Total liabilities         538,114         425,335           Commitments and contingencies             Stockholders' equity:             Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively            Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively            Additional paid-in capital         437,873         434,529           Accumulated deficit         (149,979)         (178,058)           Accumulated deficit         (149,979)         (178,058)           Total stockholders' equity         288,038         256,581					
Current portion of notes payable7,5007,500Deferred revenue5,5053,177Other current liabilities10,4662,630Total current liabilities231,630178,295Revolving credit facility55,500Notes payable133,125136,875Deferred income taxes, net37,22132,491Other long-term liabilities80,63877,674Total liabilities80,63877,674Total liabilities538,114425,335Commitments and contingenciesStockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyAdditional paid-in capital437,873434,529Accumulated deficit(1149,979)(178,058)Accumulated deficit(332)(356)Total stockholders' equity(332)(356)	Current portion of revolving credit facility		30,000		18,000
Additional paid-in capital         5,000         2,630           Other current liabilities         231,630         17,8,295           Revolving credit facility         55,500            Notes payable         133,125         136,875           Deferred income taxes, net         37,221         32,491           Other long-term liabilities         80,638         77,674           Total liabilities         80,638         77,674           Commitments and contingencies             Stockholders' equity:             Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively             Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively             Additional paid-in capital         437,873         434,529         466         466           Additional paid-in capital         (149,979)         (178,058)         (149,979)         (178,058)           Accumulated deficit         (149,979)         (132)         (356)         (356)         (356)	Current portion of notes payable		7,500		7,500
Total current liabilities         Control           Revolving credit facility         231,630         178,295           Revolving credit facility         55,500            Notes payable         133,125         136,875           Deferred income taxes, net         37,221         32,491           Other long-term liabilities         80,638         77,674           Total liabilities         538,114         425,335           Commitments and contingencies             Stockholders' equity:             Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectively             Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively             Additional paid-in capital         437,873         434,529         4466           Additional paid-in capital         437,873         434,529         4466         4466           Accumulated deficit         (149,979)         (178,058)         436,539         436,539         436,539         436,539         436,539         436,539         436,539         436,539         436,539         436,539	Deferred revenue		5,505		3,177
Revolving credit facility55,500Notes payable133,125136,875Deferred income taxes, net37,22132,491Other long-term liabilities80,63877,674Total liabilities538,114425,335Commitments and contingenciesStockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyCommon stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(336)Total stockholders' equity288,038256,581	Other current liabilities		10,466		2,630
Notes payable133,125136,875Deferred income taxes, net37,22132,491Other long-term liabilities80,63877,674Total liabilities538,114425,335Commitments and contingencies538,114425,335Stockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Total current liabilities		231,630		178,295
Deferred income taxes, net37,22132,491Other long-term liabilities80,63877,674Total liabilities538,114425,335Commitments and contingencies57Stockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476466Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Revolving credit facility		55,500		
Other long-term liabilities80,63877,674Total liabilities538,114425,335Commitments and contingenciesStockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectivelyAdditional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Notes payable		133,125		136,875
Total liabilities538,114425,335Commitments and contingenciesStockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476466Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Deferred income taxes, net		37,221		32,491
Commitments and contingenciesCommitments and contingenciesStockholders' equity:Stockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014—Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively—Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Other long-term liabilities		80,638		77,674
Stockholders' equity:Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014—Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Total liabilities		538,114		425,335
Preferred stock, \$0.01 par value; 10,000 shares authorized; none issued and outstanding at June 30, 2015 and December 31, 2014—Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476466Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Commitments and contingencies				
December 31, 2014—Common stock, \$0.01 par value; 200,000 shares authorized; 47,636 and 46,639 shares issued and outstanding at June 30, 2015 and December 31, 2014, respectively476466Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581	Stockholders' equity:				
June 30, 2015 and December 31, 2014, respectively       476       466         Additional paid-in capital       437,873       434,529         Accumulated deficit       (149,979)       (178,058)         Accumulated other comprehensive loss       328,032       356)         Total stockholders' equity       288,038       256,581			_		_
Additional paid-in capital437,873434,529Accumulated deficit(149,979)(178,058)Accumulated other comprehensive loss(332)(356)Total stockholders' equity288,038256,581		t	476		466
Accumulated other comprehensive loss(13,6,6)Total stockholders' equity288,038256,581			437,873		434,529
Total stockholders' equity288,038256,581	Accumulated deficit		(149,979)		(178,058)
Total stockholders' equity         288,038         256,581	Accumulated other comprehensive loss		(332)		(356)
Total liabilities and stockholders' equity\$ 826,152\$ 681,916	Total stockholders' equity				
	Total liabilities and stockholders' equity	\$	826,152	\$	681,916

See accompanying notes to unaudited condensed consolidated financial statements.

# AMN HEALTHCARE SERVICES, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited and in thousands, except per share amounts)

		Three Months Ended June 30,				Six Months H	5 Ended June 30, 2014		
		2015		2014		2015		2014	
Revenue	\$	350,144	\$	250,913	\$	677,654	\$	491,794	
Cost of revenue		240,026		173,754		466,104		340,679	
Gross profit		110,118		77,159		211,550		151,115	
Operating expenses:									
Selling, general and administrative		74,727		55,567		146,279		110,234	
Depreciation and amortization		5,232		4,010		10,327		7,830	
Total operating expenses		79,959		59,577		156,606		118,064	
Income from operations		30,159		17,582		54,944		33,051	
Interest expense, net (including loss on debt extinguishment of \$3,113 for both the three and six months ended June 30, 2014), and other		1,977		4,629		3,784		6,475	
Income before income taxes		28,182		12,953		51,160		26,576	
Income tax expense		12,312		5,760		23,081		11,753	
Net income	\$	15,870	\$	7,193	\$	28,079	\$	14,823	
Other comprehensive income (loss):									
Foreign currency translation		(80)		(37)		(12)		(46)	
Unrealized gain on cash flow hedge, net of income taxes		36		_		36		_	
Other comprehensive income (loss)		(44)		(37)		24		(46)	
Comprehensive income	\$	15,826	\$	7,156	\$	28,103	\$	14,777	
Net income per common share:									
Basic	\$	0.33	\$	0.15	\$	0.59	\$	0.32	
Diluted	\$	0.33	\$	0.15	\$	0.55	\$	0.32	
Weighted average common shares outstanding:	φ	0.32	φ	0.15	φ	0.30	φ	0.31	
Basic		47,573		46,479		47,361		46,416	
Diluted		48,863		47,836		48,615		47,876	
		-0,000		-7,000		-0,015		47,070	

See accompanying notes to unaudited condensed consolidated financial statements.

# AMN HEALTHCARE SERVICES, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited and in thousands)

	Six Months Ended June 3	30,
	2015	2014
flows from operating activities:		
Net income	\$ 28,079 \$	14,8
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,327	7,1
Non-cash interest expense and other Loss on debt extinguishment	991	
	_	3,
Increase in allowances for doubtful accounts and sales credits Provision for deferred income taxes	4,075	2,
	6,229	(1,
Share-based compensation	4,530	3,
Excess tax benefits from share-based compensation	(6,811)	(1,
Loss on disposal or sale of fixed assets	—	
Changes in assets and liabilities, net of effects from acquisitions:		
Accounts receivable	(27,339)	(6,
Accounts receivable, subcontractor	(8,466)	(4,
Income taxes receivable	5,203	2,
Prepaid expenses and other current assets Other assets	(8,321)	(3,
	(2,693)	
Accounts payable and accrued expenses	14,062	(6,
Accrued compensation and benefits Other liabilities	5,340	
Deferred revenue	8,798	1,
	1,814	
Restricted cash, cash equivalents and investments balance Net cash provided by operating activities	(2,131)	(5,
flows from investing activities:	33,687	7,
Purchase and development of fixed assets		
·	(14,604)	(9,
Convertible loan to Pipeline Health Holdings LLC Equity method investment in Pipeline Health Holdings LLC	(1,000)	(3,
Payments to fund deferred compensation plan	(2,152)	(1,
Cash paid for acquisition, net of cash received	(76,945)	
Cash paid for working capital adjustments for prior acquisition	(165)	
Change in restricted cash, cash equivalents and investments balance	_	8,
Net cash used in investing activities	(94,866)	(5,
flows from financing activities:		
Capital lease repayments	(4)	(
Payments on term loan	(3,750)	(151,
Proceeds from term loan	_	150,
Payments on revolving credit facility	(17,000)	(33,
Proceeds from revolving credit facility	84,500	29,
Payment of financing costs	_	(3,
Proceeds from exercise of equity awards	3,353	
Cash paid for shares withheld for taxes	(11,318)	(4,
Excess tax benefits from share-based compensation	6,811	1,
Net cash provided by (used in) financing activities	62,592	(11,
t of exchange rate changes on cash	(12)	
ncrease (decrease) in cash and cash equivalents	1,401	(10,
and cash equivalents at beginning of period	13,073	15,
and cash equivalents at end of period	\$ 14,474 \$	5,

	 Six Months Ended June 30,						
	2015		2014				
upplemental disclosures of cash flow information:							
Cash paid for interest (net of \$101 and \$46 capitalized for the six months ended June 30, 2015 and 2014, respectively)	\$ 2,736	\$	2,760				
Cash paid for income taxes	\$ 7,382	\$	9,170				
Acquisitions:							
Fair value of tangible assets acquired in acquisition, net of cash received	\$ 25,612	\$	_				
Goodwill	42,773		_				
Intangible assets	30,219		—				
Liabilities assumed	 (21,659)		_				
Net cash paid for acquisitions	\$ 76,945	\$					
pplemental disclosures of non-cash investing and financing activities:							
Purchase of fixed assets recorded in accounts payable and accrued expenses	\$ 2,606	\$	3,154				

See accompanying notes to unaudited condensed consolidated financial statements.

#### AMN HEALTHCARE SERVICES, INC.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (in thousands, except per share amounts)

#### **1. BASIS OF PRESENTATION**

The condensed consolidated balance sheets and related condensed consolidated statements of comprehensive income and cash flows contained in this Quarterly Report on Form 10-Q (this "Quarterly Report"), which are unaudited, include the accounts of AMN Healthcare Services, Inc. and its wholly-owned subsidiaries (collectively, the "Company"). All significant intercompany balances and transactions have been eliminated in consolidation. In the opinion of management, all entries necessary for a fair presentation of such unaudited condensed consolidated financial statements have been included. These entries consisted of all normal recurring items. The results of operations for the interim period are not necessarily indicative of the results to be expected for any other interim period or for the entire fiscal year or for any future period.

The unaudited condensed consolidated financial statements do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States. Please refer to the Company's audited consolidated financial statements and the related notes for the fiscal year ended December 31, 2014, contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the Securities and Exchange Commission on February 25, 2015 ("2014 Annual Report").

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. On an ongoing basis, the Company evaluates its estimates, including those related to asset impairments, accruals for self-insurance, compensation and related benefits, accounts receivable, contingencies and litigation and income taxes. Actual results could differ from those estimates under different assumptions or conditions.

#### Reclassification

Certain reclassifications that are not material have been made to the prior year's consolidated financial statements to conform to the current year presentation.

#### 2. BUSINESS COMBINATIONS

#### **Onward Healthcare Acquisition**

On January 7, 2015, the Company completed its acquisition of Onward Healthcare, including its two wholly-owned subsidiaries, Locum Leaders and Medefis (collectively, "OH"), for approximately \$76,945 in cash, funded by cash-on-hand and borrowings under the Company's revolving credit facility. Onward Healthcare is a national nurse and allied healthcare staffing firm, Locum Leaders is a national locum tenens provider, and Medefis is a provider of a software as a service, or "SaaS," based vendor management system for healthcare facilities. The acquisition helps the Company to expand its service lines and its supply and placement capabilities of healthcare professionals to its clients.

The Company accounted for the acquisition using the acquisition method of accounting and, accordingly, it recorded the tangible and intangible assets acquired and liabilities assumed at their estimated fair values as of the date of the acquisition. As of the filing date of this Form 10-Q, the Company is still finalizing the allocation of the purchase price, primarily related to tax matters.

The preliminary allocation of the \$76,945 purchase price consisted of \$25,612 of fair value of tangible assets acquired (including \$20,461 of accounts receivable), \$21,659 of liabilities assumed (including \$10,534 of accounts payable and accrued expenses), \$30,219 of identified intangible assets, and \$42,773 of goodwill, a portion of which is deductible for tax purposes. The intangible assets include the fair value of tradenames and trademarks, customer relationships, staffing database, acquired technologies and non-compete agreements. The weighted average useful life of the acquired intangible assets is approximately 11 years. The following table summarizes the fair value and useful life of each intangible asset acquired:

	F	air Value	Useful Life
			(in years)
Identifiable intangible assets			
Tradenames and Trademarks	\$	8,100	3 - 15
Customer Relationships		17,600	10 - 15
Staffing Database		2,600	5
Acquired Technologies		1,700	8
Non-compete agreements		219	2
	\$	30,219	

Of the \$42,773 allocated to goodwill, \$37,496 and \$5,277 were allocated to the Company's nurse and allied healthcare staffing segment and locum tenens staffing segment, respectively.

The results of Onward Healthcare and Medefis are included in the Company's nurse and allied healthcare staffing segment and the results of Locum Leaders are included in the Company's locum tenens staffing segment. For the three months ended June 30, 2015, approximately \$36,111 of revenue and \$3,822 of income before income taxes of the Onward Healthcare entities were included in the unaudited condensed consolidated statement of operations. For the six months ended June 30, 2015, approximately \$67,347 of revenue and \$6,642 of income before income taxes of the Onward Healthcare entities were included in the unaudited condensed consolidated statement of operations.

The following summary presents unaudited pro forma consolidated results of operations of the Company for the three and six months ended June 30, 2015 and 2014 as if the OH acquisition described above had occurred on January 1, 2014. The following unaudited pro forma financial information gives effect to certain adjustments, including the reduction in compensation expense related to non-recurring executive salary expense, acquisition-related costs and the amortization of acquired intangible assets. The pro forma financial information is not necessarily indicative of the operating results that would have occurred had the acquisition been consummated as of the date indicated, nor are they necessarily indicative of future operating results.

	Three Month	s Endeo	l June 30,	 Six Months E	nded	nded June 30,			
	2015		2014	2015		2014			
Revenue	\$350,144	\$	278,138	\$ 679,939	\$	545,037			
Net income	\$16,280	\$	7,336	\$ 29,163	\$	14,996			
Net income per common share:									
Basic	\$0.34	\$	0.16	\$ 0.62	\$	0.32			
Diluted	\$0.33	\$	0.15	\$ 0.60	\$	0.31			

#### Avantas Acquisition

On December 22, 2014, the Company completed its acquisition of Avantas, a leading provider of clinical labor management services, including workforce consulting, data analytics, predictive modeling and SaaS-based scheduling technology, for \$17,520, which the Company funded through cash-on-hand and borrowings under its revolving credit facility. The total purchase price of \$17,520 included \$14,470 cash consideration paid, \$1,650 cash holdback for potential claims, and contingent earn-out with a fair value of \$1,400. During the six months ended June 30, 2015, the Company paid an additional \$165 to the selling equityholders for a working capital adjustment. The acquisition is intended to help enable the Company to provide a level of workforce predictability to clients that can be integrated with its workforce and staffing solutions. The acquisition is not considered a material business combination and, accordingly, pro forma information is not provided. The Company did not incur any material acquisition-related costs.

The Company accounted for the acquisition using the acquisition method of accounting and, accordingly, it recorded the tangible and intangible assets acquired and liabilities assumed at their estimated fair values as of the date of the acquisition. The acquisition agreement provides for a tiered contingent earnout payment of up to \$8,500 to be paid in 2016 based on the operating results of Avantas for the 12 month period ending June 30, 2016. As of the filing date of this Form 10-Q, the Company is still finalizing the allocation of the purchase price, primarily related to tax matters. The preliminary allocation of the purchase price consisted of \$1,631 of fair value of tangible assets acquired, \$3,821 of liabilities and deferred revenue assumed, \$9,960 of identified intangible assets and \$9,916 of goodwill, which goodwill is deductible for tax purposes. The intangible assets include the fair value of tradenames and trademarks, customer relationships and acquired technologies. The weighted average useful life of the acquired intangible assets subject to amortization is approximately 14 years.

The results of operations of Avantas are included in the nurse and allied healthcare staffing segment in the Company's consolidated financial statements.

#### **3. REVENUE RECOGNITION**

Revenue consists of fees earned from the permanent and temporary placement of healthcare professionals. Revenue is recognized when earned and realizable. The Company has entered into certain contracts with healthcare organizations to provide managed services programs. Under these contract arrangements, the Company uses its healthcare professionals along with those of third party subcontractors to fulfill client orders. If the Company uses subcontractors, it records revenue net of related subcontractors expense. The resulting net revenue represents the administrative fee the Company charges for its vendor management services. The Company records subcontractor accounts receivable from the client in the consolidated balance sheets. The Company generally pays the subcontractor after it has received payment from the client. Payables to subcontractors of \$44,426 and \$33,474 were included in accounts payable and accrued expenses in the unaudited condensed consolidated balance sheet as of June 30, 2015 and the audited consolidated balance sheet as of December 31, 2014, respectively.

#### 4. NET INCOME PER COMMON SHARE

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during the reporting period. Diluted net income per common share reflects the effects of potentially dilutive share-based equity instruments.

Share-based awards to purchase 2 and 385 shares of common stock were not included in the calculation of diluted net income per common share for the three months ended June 30, 2015 and 2014, respectively, because the effect of these instruments was anti-dilutive. Share-based awards to purchase 18 and 373 shares of common stock were not included in the calculation of diluted net income per common share for the six months ended June 30, 2015 and 2014, respectively, because the effect of these instruments was anti-dilutive.

The following table sets forth the computation of basic and diluted net income per common share for the three and six months ended June 30, 2015 and 2014, respectively:

	Three Months Ended June 30,					Six Months I	hs Ended June 30,			
		2015		2014	2014 2015			2014		
Net income	\$	15,870	\$	7,193	\$	28,079	\$	14,823		
Net income per common share - basic	\$	0.33	\$	0.15	\$	0.59	\$	0.32		
Net income per common share - diluted	\$	0.32	\$	0.15	\$	0.58	\$	0.31		
Weighted average common shares outstanding - basic		47,573		46,479		47,361		46,416		
Plus dilutive effect of potential common shares		1,290		1,357		1,254		1,460		
Weighted average common shares outstanding - diluted		48,863		47,836		48,615		47,876		

#### **5. SEGMENT INFORMATION**

The Company has three reportable segments: nurse and allied healthcare staffing, locum tenens staffing and physician permanent placement services.

The Company's management relies on internal management reporting processes that provide revenue and operating income by reportable segment for making financial decisions and allocating resources. Segment operating income represents income before income taxes plus depreciation, amortization of intangible assets, share-based compensation, interest expense



(net) and other, and unallocated corporate overhead. The Company's management does not evaluate, manage or measure performance of segments using asset information; accordingly, asset information by segment is not prepared or disclosed.

The following table provides a reconciliation of revenue and operating income by reportable segment to consolidated results and was derived from each segment's internal financial information as used for corporate management purposes:

		Three Months	Ended	June 30,		Six Months H	Ended J	June 30,
		2015 2014			2015		2014	
Revenue								
Nurse and allied healthcare staffing	\$	240,016	\$	165,894	\$	469,062	\$	329,344
Locum tenens staffing		97,388		74,309		184,080		141,180
Physician permanent placement services		12,740		10,710		24,512		21,270
	\$	350,144	\$	250,913	\$	677,654	\$	491,794
Segment Operating Income								
Nurse and allied healthcare staffing	\$	35,395	\$	22,032	\$	67,296	\$	42,004
Locum tenens staffing		11,711		7,818		20,821		14,691
Physician permanent placement services		3,277		2,187		6,548		4,318
		50,383		32,037		94,665		61,013
Unallocated corporate overhead		12,839		8,694		24,864		16,562
Depreciation and amortization		5,232		4,010		10,327		7,830
Share-based compensation		2,153		1,751		4,530		3,570
Interest expense, net (including loss on debt extinguishment of \$3,113 for both the three and six months ended June 30, 2014), and other		1,977		4,629		3,784		6,475
Income before income taxes	\$	28,182	\$	12,953	\$	51,160	\$	26,576
	-		-	,	-	- , ••		- ,- , -

#### 6. DERIVATIVE INSTRUMENTS

In April 2015, the Company entered into an interest rate swap agreement to minimize its exposure to interest rate fluctuations on \$100,000 of its outstanding variable rate debt under its existing term loan facility whereby the Company pays a fixed rate of 0.983% per annum and receives a variable rate equal to floating one-month LIBOR. This agreement expires on March 30, 2018, and no initial investment was made to enter into this agreement.

At June 30, 2015, the interest rate swap agreement had a fair value of \$59, which is included in other assets in the accompanying unaudited condensed consolidated balance sheet as of June 30, 2015. The Company has formally documented the hedging relationship and accounts for this arrangement as a cash flow hedge. The Company recognizes all derivatives on the balance sheet at fair value based on dealer quotes. Gains or losses resulting from changes in the values of the arrangement are recorded in other comprehensive income, net of tax, until the hedged item is recognized in earnings. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivative instrument that is used in the hedging transaction is highly effective in offsetting changes in fair values or cash flows of the hedged item. When it is determined that a derivative instrument is not highly effective as a hedge or that it has ceased to be a highly effective hedge, the Company discontinues hedge accounting prospectively and recognizes subsequent changes in market value in earnings.

#### 7. FAIR VALUE MEASUREMENT

The Company's valuation techniques and inputs used to measure fair value and the definition of the three levels (Level 1, Level 2 and Level 3) of the fair value hierarchy are disclosed in Part II, Item 8, "Financial Statements and Supplementary Data - Notes to Consolidated Financial Statements - Note 4 - Fair Value Measurement" of the 2014 Annual Report. The Company has not changed the valuation techniques or inputs it uses for its fair value measurement during the six months ended June 30, 2015, except for the new interest rate swap agreement entered into in April 2015.

#### Assets and Liabilities Measured on a Recurring Basis

The Company's assets that are measured at fair value on a recurring basis include restricted cash equivalents, investments and the interest rate swap.



The Company's restricted cash equivalents and investments typically consist of U.S. Treasury securities and money market funds on deposit with financial institutions that serve as collateral for the Company's outstanding letters of credit.

The Company's interest rate swap asset position is required to be measured at fair value on a recurring basis. The fair value of the interest rate swap has been measured as of June 30, 2015 in accordance with Level 2 input of the fair value hierarchy using broker quotes, which the Company believes is an industry standard model that considers time value, current market and contractual prices for the underlying instrument, volatility factors and other relevant economic measures. In determining the fair value of the interest rate swap, the Company also considers a credit risk adjustment to incorporate the impact of non-performance risk, which was deemed to be insignificant as of June 30, 2015.

In addition, with the acquisition of Avantas, the Company may have an obligation to pay earn-out consideration of up to \$8,500 to the selling equity holders if Avantas meets certain future financial metrics for the 12 month period ending June 30, 2016. The earn-out liability was estimated based on estimated cash flows determined using the probability-weighted average of possible outcomes that would occur should certain financial metrics be reached. As there is no market data available to use in valuing the contingent consideration, the Company developed its own assumptions related to the future financial performance of Avantas to estimate the fair value of this liability. As such, the contingent consideration liability is classified within Level 3.

In connection with estimating the fair value of the contingent consideration, the Company estimates the weighted probability of Avantas earning each of the five specified tiered earn-out amounts of \$0, \$1,500, \$3,500, \$5,500 and \$8,500, which are each tied to the financial performance of Avantas for the 12 month period ending June 30, 2016. An increase or decrease in the probability of achievement will result in an increase or decrease to the estimated fair value of the contingent consideration. The Company reassesses the fair value each reporting period and adjusts the liability to its then fair value. There was no change in the fair value of the liability during the six months ended June 30, 2015.

The following tables present information about the above-referenced assets and liabilities and indicate the fair value hierarchy of the valuation techniques utilized to determine such fair value:

	_	Fair Value Measurements as of June 30, 2015									
		Total	Àc	oted Prices in tive Markets or Identical Assets (Level 1)		nificant Other ervable Inputs (Level 2)	Unobs	ignificant ervable Inputs (Level 3)			
Money market funds	\$	5,626	\$	5,626	\$	—	\$	—			
Interest rate swap asset		59		—		59		_			
Acquisition contingent consideration earn-out liability		1,400		—		—		1,400			
Total financial assets and liabilities measured at fair value	\$	7,085	\$	5,626	\$	59	\$	1,400			

	Fair Value Measurements as of December 31, 2014									
	Total	1	Quoted Prices in Active Markets for Identical Assets (Level 1)		gnificant Other bservable Inputs (Level 2)	Unobs	ignificant ervable Inputs (Level 3)			
U.S. Treasury securities	\$ 5,291	\$	5,291	\$	—	\$	—			
Money market funds	335		335		—		—			
Acquisition contingent consideration earn-out liability	1,400		_		_		1,400			
Total financial assets and liabilities measured at fair value	\$ 7,026	\$	5,626	\$		\$	1,400			

#### Assets Measured on a Non-Recurring Basis

The Company applies fair value techniques on a non-recurring basis associated with valuing potential impairment losses related to its goodwill, indefinite-lived intangible assets, long-lived assets and equity method investment.

The Company evaluates goodwill and indefinite-lived intangible assets annually for impairment and whenever circumstances occur indicating that goodwill might be impaired. The Company determines the fair value of its reporting units based on a combination of inputs including the market capitalization of the Company as well as Level 3 inputs such as discounted cash flows, which are not observable from the market, directly or indirectly. The Company determines the fair value of its indefinite-lived intangible assets using the income approach (relief-from-royalty method) based on Level 3 inputs.

There were no triggering events identified and no indication of impairment of the Company's goodwill, indefinite-lived intangible assets, long-lived assets or equity method investment during the six months ended June 30, 2015 and 2014.

#### Fair Value of Financial Instruments

The carrying amount of the Company's notes payable and revolving credit facility approximate their fair value as the instruments' interest rates are variable and comparable to rates currently offered for similar debt instruments of comparable maturity. The fair value of the Company's long-term self-insurance accruals cannot be estimated as the Company cannot reasonably determine the timing of future payments.

#### 8. INCOME TAXES

The Company is subject to income taxation in the U.S. and various states and foreign jurisdictions. With few exceptions, as of June 30, 2015, the Company is no longer subject to U.S. federal, state, local or foreign income tax examinations by tax authorities for years before 2005. The Company's tax years 2007, 2008, 2009 and 2010 have been under audit by the Internal Revenue Service ("IRS") for several years and, in 2014, the IRS issued the Company its Revenue Agent Report ("RAR") and an Employment Tax Examination Report ("ETER"). The RAR proposed adjustments to the Company's taxable income for 2007-2010 and net operating loss carryforwards from 2005-2006, resulting from the proposed disallowance of certain per diems paid to the Company's healthcare professionals, and the ETER proposed assessments for additional payroll tax liabilities and penalties for 2009 and 2010 related to the Company's treatment of certain non-taxable per diem allowances and travel benefits. The positions in the RAR and ETER are mutually exclusive, and contain multiple tax positions, some of which are contrary to each other. The Company filed a Protest Letter for both the RAR and ETER positions in 2014. The Company received a final determination from the IRS in July, 2015 on both the RAR adjustments and ETER assessments and the federal audit has been settled for \$5,800 (excluding interest) during the third quarter of 2015. As a result, the Company will record federal income tax benefits of approximately \$1,500 by the quarter ending December 31, 2016, when the various state statutes are projected to lapse. Effective with the quarter ending September 30, 2015, the Company will no longer be subject to federal income or payroll examinations for years prior to and including 2010.

The IRS has also been conducting a separate audit of the Company's 2011 and 2012 tax years. The income and employment tax issues addressed in the 2011 and 2012 examination are consistent with the issues raised in the 2007 through 2010 examination. During the quarter ended March 31, 2015, the IRS completed its 2011 and 2012 examination and issued its RAR and ETER to the Company. The proposed adjustments to the Company's taxable income for 2011 and 2012 and net operating loss carryforwards from 2010, and the ETER proposed assessments for additional payroll tax liabilities and penalties for 2011 and 2012 are related to the Company's treatment of certain non-taxable per diem allowances and travel benefits. The positions in the RAR and ETER for the 2011 and 2012 years are mutually exclusive and contain multiple tax positions, some of which are contrary to each other. The Company has filed a Protest Letter for both the RAR and ETER and intends to defend its position. The Company believes its reserves are adequate with respect to these open years. The IRS began an audit of the Company's 2013 tax year during the quarter ended June 30, 2015.

#### 9. COMMITMENTS AND CONTINGENCIES

#### (a) Legal

From time to time, the Company is involved in various lawsuits, claims, investigations, and proceedings that arise in the ordinary course of business. Additionally, some of its clients may also become subject to claims, governmental inquiries and investigations and legal actions relating to services provided by the Company's healthcare professionals. Depending upon the particular facts and circumstances, the Company may also be subject to indemnification obligations under its contracts with such clients relating to these matters. The Company records a liability when management believes an adverse outcome from a loss contingency is both probable and the amount, or a range, can be reasonably estimated. Significant judgment is required to determine both probability of loss and the estimated amount. The Company reviews its loss contingencies at least quarterly and adjusts its accruals and/or disclosures to reflect the impact of negotiations, settlements, rulings, advice of legal counsel, or other new information, as deemed necessary. With regards to outstanding loss contingencies as of June 30, 2015, the Company believes that such matters will not, either individually or in the aggregate, have a material adverse effect on its business, consolidated financial position, results of operations or cash flows.

#### (b) Leases

On January 26, 2015, the Company entered into a 10-year operating lease agreement for office space in Dallas, Texas that will replace its current operating lease agreement for its Irving, Texas offices, which expires in August 2015. Base rent payments under the new lease agreement will begin in September 2015 and the total estimated base rent payments will be approximately \$23,956 over the life of the lease, which is ten years. The rent payments have been included in the total minimum lease payment table set forth in Part II, Item 8, "Financial Statements and Supplementary Data - Notes to Consolidated Financial Statements - Note 12(b) - Commitments and Contingencies - Leases" of the Company's 2014 Annual Report.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our consolidated financial statements and the notes thereto and other financial information included elsewhere herein and in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on February 25, 2015 ("2014 Annual Report"). Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" are "forward-looking statements." See "Special Note Regarding Forward-Looking Statements." We undertake no obligation to update the forward-looking statements in this Quarterly Report. References in this Quarterly Report to "AMN Healthcare," the "Company," "we," "us" and "our" refer to AMN Healthcare Services, Inc. and its wholly owned subsidiaries.

#### **Overview**

We are the innovator in healthcare workforce solutions and staffing services to healthcare facilities across the nation. As an innovative workforce solutions partner, our managed services programs, or "MSP," vendor management systems, or "VMS," recruitment process outsourcing, or "RPO," workforce consulting services, predictive modeling, staff scheduling and the placement of physicians, nurses and allied healthcare professionals into temporary and permanent positions enable our clients to successfully reduce staffing complexity, increase efficiency and improve patient outcomes within the rapidly evolving healthcare environment. Our clients include acute and sub-acute care hospitals, community health centers and clinics, physician practice groups, retail and urgent care centers, home health facilities, and several other healthcare settings. Our clients utilize our workforce solutions and healthcare staffing services to manage their clinical workforce needs, both temporary and permanent, in an economically beneficial manner. Our managed services program and vendor management systems enable healthcare organizations to increase their efficiency by managing all of their supplemental workforce needs through one company or technology.

We conduct business through three reportable segments: nurse and allied healthcare staffing, locum tenens staffing, and physician permanent placement services. For the three months ended June 30, 2015, we recorded revenue of \$350.1 million, as compared to \$250.9 million for the same period last year. For the three months ended June 30, 2015, we recorded net income of \$15.9 million, as compared to \$7.2 million for the same period last year. For the six months ended June 30, 2015, we recorded revenue of \$491.8 million for the same period last year. For the six months ended June 30, 2015, we recorded revenue of \$14.8 million for the same period last year.

On January 7, 2015, we completed the acquisition of Onward Healthcare, including its two wholly-owned subsidiaries, Locum Leaders and Medefis (collectively, "OH"). Onward Healthcare is a national nurse and allied healthcare staffing firm, Locum Leaders is a national locum tenens provider, and Medefis is a leading provider of a software as a service, or "SaaS," based vendor management system for healthcare facilities. The results of Onward Healthcare and Medefis are included in our nurse and allied healthcare staffing segment and the results of Locum Leaders are included in our locum tenens staffing segment since the date of acquisition. In addition, during the fourth quarter of 2014 we acquired Avantas. The results of Avantas are included in our nurse and allied healthcare staffing segment and the results \$38.2 million of OH and Avantas revenue and \$3.6 million of OH and Avantas income before income taxes were included in the unaudited condensed consolidated statement of operations. For the six months ended June 30, 2015, approximately \$71.7 million of OH and Avantas income before taxes were included in the unaudited condensed consolidated statement of operations.

Nurse and allied healthcare staffing segment revenue comprised 69% and 67% of total consolidated revenue for the six months ended June 30, 2015 and 2014, respectively. Through our nurse and allied healthcare staffing segment, we provide hospitals and other healthcare facilities with a range of clinical workforce solutions, including: (1) a comprehensive managed services solution in which we manage all of the temporary nursing and allied staffing needs of a client; (2) a SaaS VMS through which our clients can manage all of their temporary nursing and allied staffing needs; (3) traditional clinical staffing solutions of variable assignment lengths; (4) a recruitment process outsourcing program that leverages our expertise and support systems to replace or complement a client's existing internal recruitment function for permanent placement needs; and (5) clinical labor consulting management services.

Locum tenens staffing segment revenue comprised 27% and 29% of total consolidated revenue for the six months ended June 30, 2015 and 2014, respectively. Through our locum tenens staffing segment, we provide (1) a comprehensive managed services solution in which we manage all of the locum tenens needs of a client; (2) a SaaS VMS through which our clients can manage all of their locum tenens needs; and (3) placement of physicians of all specialties, as well as dentists and other advanced practice providers, with clients on a temporary basis as independent contractors. These locum tenens providers are used by our healthcare facility and physician practice group clients to fill temporary vacancies created by vacation and leave

schedules and to bridge the gap while they seek permanent candidates or explore expansion. Our locum tenens clients represent a diverse group of healthcare organizations throughout the United States, including hospitals, health systems, medical groups, occupational medical clinics, psychiatric facilities, government institutions and insurance entities. The professionals we place are recruited nationwide and are typically placed on multi-week contracts with assignment lengths ranging from a few days up to one year.

Physician permanent placement services segment revenue comprised 4% of total consolidated revenue for both the six months ended June 30, 2015 and 2014. Through our physician permanent placement services segment, we assist hospitals, healthcare facilities and physician practice groups throughout the United States in identifying and recruiting physicians for permanent placement. Our broad specialty offerings include over 70 specialist and sub-specialist opportunities such as internal medicine, family practice and orthopedic surgery. We perform the vast majority of our services on a retained basis through our Merritt Hawkins<sup>®</sup> brand, for which we are generally paid through a blend of retained search fees and variable fees tied to work performed and successful placement. To a smaller degree, we also perform our services on a contingent basis, exclusively through our Kendall & Davis<sup>®</sup> brand, for which fees are paid once physician candidates are ultimately hired by our clients.

#### **Management Initiatives**

Our growth strategy focuses on providing an innovative and differentiated value and experience to our clients and healthcare professionals. To accomplish this, we offer innovative workforce solution offerings such as MSP, VMS, RPO and clinical labor management consulting in addition to traditional travel nurse and allied temporary staffing, locum tenens staffing, and physician permanent placement services. Through these differentiated services, we have built strategic relationships with our clients to assist them in improving their financial, operational and patient care results through enhanced productivity, labor optimization and candidate quality enhancement. We continually seek strategic opportunities to expand into new workforce solutions with recurring revenue streams as well as expanding our services to encompass emerging healthcare roles. At the same time, we continue to invest in our technology infrastructure and new recruitment approaches to capitalize on the demand growth we are experiencing and expect to continue due to the impact of healthcare reform, the aging population and healthcare staffing shortages within certain regions and disciplines.

#### **Recent Trends**

The healthcare staffing environment has remained strong throughout the first half of 2015. Demand in all our staffing businesses is significantly above prior-year levels. This demand growth has translated into an increase in the number of healthcare professionals currently on assignment and increased booking levels for future assignments. On the supply side, since the beginning of 2015, we have been experiencing an increase in the number of first time healthcare professional travelers, which we believe demonstrates more willingness for healthcare professionals to work temporary assignments.

We continue to experience a high level of demand for our workforce solution programs. Comprised of ShiftWise, Avantas and Medefis along with our MSP and RPO programs, we expect that revenue attributable to our suite of workforce solutions offerings will continue to grow. The growth in revenue from these workforce solution offerings and improvement in our bill rates are contributing to our increasing gross margins. While we have increased pay rates to attract more nursing professionals into our industry to meet the increased demand, the highly competitive market for supply has allowed us to negotiate increased bill rates with many of our clients to mitigate the overall gross margin impact.

We continue to experience strong demand for our services within both the locum tenens and physician permanent placement services segments. We have also seen an increase in our sales productivity in these divisions that has translated into improved profitability.

#### **Critical Accounting Policies and Estimates**

The preparation of our consolidated financial statements in conformity with United States generally accepted accounting principles requires us to make estimates and judgments that affect our reported amounts of assets and liabilities, revenue and expenses, and related disclosures of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to asset impairment, accruals for self-insurance and compensation and related benefits, accounts receivable, contingencies and litigation, and income taxes. We base these estimates on the information that is currently available to us and on various other assumptions that we believe are reasonable under the circumstances. Actual results could vary from these estimates under different assumptions or conditions. If these estimates differ significantly from actual results, our consolidated financial statements and future results of operations may be materially impacted. Our critical accounting policies and estimates remain consistent with those reported in our 2014 Annual Report.

#### **Results of Operations**

The following table sets forth, for the periods indicated, selected unaudited condensed consolidated statements of operations data as a percentage of revenue. Our results of operations include three reportable segments: (1) nurse and allied healthcare staffing; (2) locum tenens staffing; and (3) physician permanent placement services. The OH and Avantas acquisitions impact the comparability of the results between the three and six months ended June 30, 2015 and the three and six months ended June 30, 2014. Our historical results are not necessarily indicative of our future results of operations.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Unaudited Condensed Consolidated Statements of Operations:				
Revenue	100.0%	100.0%	100.0%	100.0%
Cost of revenue	68.6	69.2	68.8	69.3
Gross profit	31.4	30.8	31.2	30.7
Selling, general and administrative	21.3	22.1	21.6	22.4
Depreciation and amortization	1.5	1.6	1.5	1.6
Income from operations	8.6	7.1	8.1	6.7
Interest expense, net, and other	0.6	1.8	0.6	1.3
Income before income taxes	8.0	5.3	7.5	5.4
Income tax expense	3.5	2.3	3.4	2.4
Net income	4.5%	3.0%	4.1%	3.0%

#### Comparison of Results for the Three Months Ended June 30, 2015 to the Three Months Ended June 30, 2014

<u>**Revenue.**</u> Revenue increased 40% to \$350.1 million for the three months ended June 30, 2015 from \$250.9 million for the same period in 2014, due to additional revenue of approximately \$38.2 million resulting from our OH and Avantas acquisitions with the remainder of the increase driven by 24% organic growth.

Nurse and allied healthcare staffing segment revenue increased 45% to \$240.0 million for the three months ended June 30, 2015 from \$165.9 million for the same period in 2014. Of the \$74.1 million increase, approximately \$29.4 million was attributable to the additional revenue in connection with the OH and Avantas acquisitions, with the remainder primarily attributable to a 13% increase in the average number of healthcare professionals on assignment, a 7% increase in the average bill rate, an increase in the average numbers of hours worked by our healthcare professionals, and growth in our other workforce solutions offerings during the three months ended June 30, 2015.

Locum tenens staffing segment revenue increased 31% to \$97.4 million for the three months ended June 30, 2015 from \$74.3 million for the same period in 2014. Of the \$23.1 million increase, \$8.9 million was attributable to the additional revenue in connection with the OH acquisition with the remainder primarily attributable to a 12% increase in the number of days filled and a 6% increase in revenue per day filled during the three months ended June 30, 2015.

Physician permanent placement services segment revenue increased 19% to \$12.7 million for the three months ended June 30, 2015 from \$10.7 million for the same period in 2014. The increase was primarily due to an increase in billable active searches and the average placement value during the three months ended June 30, 2015.

**Gross Profit.** Gross profit increased 43% to \$110.1 million for the three months ended June 30, 2015 from \$77.2 million for the same period in 2014, representing gross margins of 31.4% and 30.8%, respectively. The increase in consolidated gross margin was due to an increase in gross margin in the nurse and allied healthcare staffing segment. The nurse and allied healthcare staffing segment increase in gross margin was primarily due to the addition of the higher margin Medefis business from the OH acquisition, the Avantas acquisition, and growth in our higher margin RPO and ShiftWise business lines during the three months ended June 30, 2015. The locum tenens staffing segment experienced a decrease in gross margin, which was primarily due to higher sales adjustments during the three months ended June 30, 2015. Gross margin by reportable segment for the three months ended June 30, 2015 and 2014 was 30.7% and 29.1% for nurse and allied healthcare staffing, 29.2% and 29.8% for locum tenens staffing, and 63.1% and 63.5% for physician permanent placement services, respectively.

<u>Selling, General and Administrative Expenses</u>. Selling, general and administrative ("SG&A") expenses were \$74.7 million, representing 21.3% of revenue, for the three months ended June 30, 2015, as compared to \$55.6 million, representing

22.1% of revenue, for the same period in 2014. The increase in SG&A expenses was primarily due to \$7.8 million of additional SG&A expenses from the OH and Avantas acquisitions, \$1.8 million of acquisition and integration costs, and higher expenses to support our growth, partially offset by a \$3.3 million favorable actuarial-based decrease in our professional liability reserves as compared to a \$1.6 million favorable decrease in the same period in 2014. SG&A expenses increases in the nurse and allied healthcare staffing and locum tenens staffing segments were primarily attributable to \$5.9 million and \$1.6 million, respectively, of additional SG&A expenses from the acquisitions and higher expenses to support our growth. The increase in the unallocated corporate overhead was primarily attributable to \$1.8 million of acquisition and integration costs, and higher employee and other expenses to support our growth. SG&A expenses broken down among the reportable segments, unallocated corporate overhead, and share-based compensation are as follows:

	 (In Thousands) Three Months Ended June 30,		
	2015		2014
Nurse and allied healthcare staffing	\$ 38,227	\$	26,211
Locum tenens staffing	16,741		14,294
Physician permanent placement services	4,767		4,617
Unallocated corporate overhead	12,839		8,694
Share-based compensation	2,153		1,751
	\$ 74,727	\$	55,567

**Depreciation and Amortization Expenses.** Amortization expense increased 53% to \$2.9 million for the three months ended June 30, 2015 from \$1.9 million for the same period in 2014, primarily attributable to additional amortization expense related to the intangible assets acquired in the OH and Avantas acquisitions. Depreciation expense increased 10% to \$2.3 million for the three months ended June 30, 2015 from \$2.1 million for the same period in 2014, primarily attributable to fixed assets acquired as part of the OH and Avantas acquisitions and an increase in purchased and developed hardware and software for our front and back office information technology initiatives.

Interest Expense, Net, and Other. Interest expense, net, and other, was \$2.0 million during the three months ended June 30, 2015 and \$4.6 million during the three months ended June 30, 2014. The decrease is primarily due to a \$3.1 million write-off of unamortized deferred financing fees and original issue discount for the three months ended June 30, 2014 in connection with the refinancing of our credit facilities that we entered into on April 18, 2014, partially offset by a higher average debt outstanding balance for the three months ended June 30, 2015, which resulted from our borrowings used to finance the OH acquisition. In addition, there was \$0.3 million and \$0.2 million of losses on equity method investment for the three months ended June 30, 2015 and 2014, respectively.

<u>Income Tax Expense</u>. Income tax expense was \$12.3 million for the three months ended June 30, 2015 as compared to income tax expense of \$5.8 million for the same period in 2014, reflecting effective income tax rate of 44% for both periods. We currently estimate our annual effective income tax rate to be approximately 44% for 2015.

#### Comparison of Results for the Six Months Ended June 30, 2015 to the Six Months Ended June 30, 2014

<u>**Revenue.**</u> Revenue increased 38% to \$677.7 million for the six months ended June 30, 2015 from \$491.8 million for the same period in 2014, due to additional revenue of approximately \$71.7 million resulting from our OH and Avantas acquisitions with the remainder of the increase driven by 23% organic growth.

Nurse and allied healthcare staffing segment revenue increased 42% to \$469.1 million for the six months ended June 30, 2015 from \$329.3 million for the same period in 2014. Of the \$139.7 million increase, \$55.8 million was attributable to the additional revenue in connection with the OH and Avantas acquisitions, with the remainder primarily attributable to a 12% increase in the average number of healthcare professionals on assignment, a 7% increase in the average bill rate, an increase in the average numbers of hours worked by our healthcare professionals, and growth in our other workforce solutions offerings during the six months ended June 30, 2015.

Locum tenens staffing segment revenue increased 30% to \$184.1 million for the six months ended June 30, 2015 from \$141.2 million for the same period in 2014. Of the \$42.9 million increase, \$15.9 million was attributable to the additional revenue in connection with the OH acquisition with the remainder primarily attributable to a 12% increase in the number of days filled and a 6% increase in revenue per day filled during the six months ended June 30, 2015.



Physician permanent placement services segment revenue increased 15% to \$24.5 million for the six months ended June 30, 2015 from \$21.3 million for the same period in 2014. The increase was primarily due to an increase in billable active searches and placements during the six months ended June 30, 2015.

**Gross Profit.** Gross profit increased 40% to \$211.6 million for the six months ended June 30, 2015 from \$151.1 million for the same period in 2014, representing gross margins of 31.2% and 30.7%, respectively. The increase in consolidated gross margin was due to an increase in gross margin in both the nurse and allied healthcare staffing and physician permanent placement services segments. The nurse and allied healthcare staffing segment increase in gross margin was primarily due to the addition of the higher margin Medefis business from the OH acquisition, the Avantas acquisition, and growth in our higher margin RPO and ShiftWise business lines during the six months ended June 30, 2015. The physician permanent placement services segment experienced a decrease in gross margin, which was primarily due to higher sales adjustments and lower bill to pay spreads during the six months ended June 30, 2015. Gross margin by reportable segment for the six months ended June 30, 2015 and 2014 was 30.2% and 29.0% for nurse and allied healthcare staffing, and 64.4% and 63.3% for physician permanent placement services, respectively.

<u>Selling, General and Administrative Expenses</u>. SG&A expenses were \$146.3 million, representing 21.6% of revenue, for the six months ended June 30, 2015, as compared to \$110.2 million, representing 22.4% of revenue, for the same period in 2014. The increase in SG&A expenses was primarily due to \$14.8 million of additional SG&A expenses from the OH and Avantas acquisitions, \$2.9 million of acquisition and integration costs, and higher expenses to support our growth, partially offset by a \$3.3 million favorable actuarial-based decrease in our professional liability reserves as compared to a \$2.1 million favorable decrease in the same period in 2014. SG&A expenses increases in the nurse and allied healthcare staffing and locum tenens staffing segments were primarily attributable to \$11.2 million and \$2.9 million, respectively, of additional SG&A expenses from the acquisitions and higher expenses to support our growth. The increase in unallocated corporate overhead was primarily attributable to \$2.9 million of acquisition and integration costs, and higher employee and other expenses to support our growth. SG&A expenses broken down among the reportable segments, unallocated corporate overhead, and share-based compensation are as follows:

	 (In Thousands) Six Months Ended June 30,		
	2015		2014
Nurse and allied healthcare staffing	\$ 74,517	\$	53,576
Locum tenens staffing	33,141		27,384
Physician permanent placement services	9,227		9,142
Unallocated corporate overhead	24,864		16,562
Share-based compensation	4,530		3,570
	\$ 146,279	\$	110,234

**Depreciation and Amortization Expenses.** Amortization expense increased 53% to \$5.8 million for the six months ended June 30, 2015 from \$3.8 million for the same period in 2014, primarily attributable to additional amortization expense related to the intangible assets acquired in the OH and Avantas acquisitions. Depreciation expense increased 13% to \$4.5 million for the six months ended June 30, 2015 from \$4.0 million for the same period in 2014, primarily attributable to fixed assets acquired as part of the OH and Avantas acquisitions and an increase in purchased and developed hardware and software for our front and back office information technology initiatives.

<u>Interest Expense, Net, and Other</u>. Interest expense, net, and other, was \$3.8 million during the six months ended June 30, 2015 and \$6.5 million for the same period in 2014. The decrease is primarily due to a \$3.1 million write-off of unamortized deferred financing fees and original issue discount for the six months ended June 30, 2014 in connection with the refinancing of our credit facilities that we entered into on April 18, 2014, partially offset by a higher average debt outstanding balance for the six months ended June 30, 2015, which resulted from our borrowings used to finance the OH acquisition. In addition, there were \$0.5 million and \$0.2 million of losses on equity method investment for the six months ended June 30, 2015 and 2014, respectively.

**Income Tax Expense.** Income tax expense was \$23.1 million for the six months ended June 30, 2015 as compared to income tax expense of \$11.8 million for the same period in 2014, reflecting effective income tax rates of 45% and 44% for these periods, respectively. The increase in our effective income tax rate was primarily attributable to a one time discrete item

that occurred during the six months ended June 30, 2015. We currently estimate our annual effective income tax rate to be approximately 44% for 2015.

#### Liquidity and Capital Resources

In summary, our cash flows were:

	 (In Thousands) Six Months Ended June 30,			
	 2015		2014	
Net cash provided by operating activities	\$ 33,687	\$	7,041	
Net cash used in investing activities	(94,866)		(5,809)	
Net cash provided by (used in) in financing activities	62,592		(11,265)	

Historically, our primary liquidity requirements have been for acquisitions, working capital requirements and debt service under our credit facilities. We have funded these requirements through internally generated cash flow and funds borrowed under our credit facilities. We are an obligor under a term loan and we maintain a revolving credit facility. At June 30, 2015, \$140.6 million of our term loan was outstanding and \$85.5 million was drawn under our revolving credit facility, with \$130.1 million of available credit under our revolving credit facility. We describe in further detail our credit agreement under which our term loan and revolving credit facility are governed in "Item 8. Financial Statements and Supplementary Data - Notes to Consolidated Financial Statements - Note (8), Notes Payable and Related Credit Agreement" of our 2014 Annual Report.

In April 2015, we entered into an interest rate swap agreement to minimize our exposure to interest rate fluctuations on \$100 million of our outstanding variable rate debt under our term debt facility for which we pay a fixed rate of 0.983% per annum and receive a variable rate equal to floating one-month LIBOR. This agreement expires on March 30, 2018, and no initial investment was made to enter into this agreement.

We believe that cash generated from operations and available borrowings under our revolving credit facility will be sufficient to fund our operations for the next 12 months and beyond. We intend to finance potential future acquisitions either with cash provided from operations, borrowing under our revolving credit facility, bank loans, debt or equity offerings, or some combination of the foregoing. The following discussion provides further details of our liquidity and capital resources.

#### **Operating Activities**

Net cash provided by operating activities for the six months ended June 30, 2015 was \$33.7 million, compared to \$7.0 million for the same period in 2014. The increase in net cash provided by operating activities was primarily attributable to better operating results and an increase in accounts payable and accrued expenses between periods due to timing of payments. The increases were partially offset by increases in accounts receivable and accounts receivable for subcontractors. Our Days Sales Outstanding ("DSO") was 60 days at June 30, 2015, 61 days at December 31, 2014, and 55 days at June 30, 2014.

#### Investing Activities

Net cash used in investing activities for the six months ended June 30, 2015 was \$94.9 million, compared to \$5.8 million for the same period in 2014. The increase was primarily due to our \$76.9 million acquisition of OH in January 2015. Capital expenditures were \$14.6 million and \$9.9 million for the six months ended June 30, 2015 and 2014, respectively. The increase in capital expenditures was primarily to support growth in the business and our initiative to enhance our front and back office information technology platforms, including PeopleSoft and Salesforce, and the integration of the OH and Avantas acquisitions.

#### Financing Activities

Net cash provided by financing activities during the six months ended June 30, 2015 was \$62.6 million, primarily due to borrowing under our revolving credit facility to fund our OH acquisition, partially offset by repayment of \$3.8 million under our term loan and \$17 million under our revolving credit facility and cash paid for shares withheld for payroll taxes resulting from the vesting of employee equity awards. Net cash used in financing activities during the six months ended June 30, 2014 was \$11.3 million, primarily due to repayments of our debt, including both regularly scheduled payments and paying off our



prior credit facilities, and cash paid for shares withheld for payroll taxes resulting from the vesting of employee equity awards, partially offset by the borrowings under the new credit facilities.

Excluding the effects of the interest rate swap on our term loan facility, the annual interest rate for amounts outstanding under both our term loan and revolving credit facilities was 2.19% on a LIBOR basis as of June 30, 2015.

#### Letters of Credit

At June 30, 2015, we maintained outstanding standby letters of credit totaling \$15.0 million as collateral in relation to our professional liability insurance agreements, workers' compensation insurance agreements, and a corporate office lease agreement. Of the \$15.0 million of outstanding letters of credit, we have collateralized \$5.6 million in cash, cash equivalents and investments and the remaining amounts are collateralized by our revolving credit facility. Outstanding standby letters of credit at December 31, 2014 totaled \$15.0 million.

#### **Off-Balance Sheet Arrangements**

At June 30, 2015, we did not have any off-balance sheet arrangement that has or is reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources that is material to investors.

#### **Contractual Obligations**

There have been no material changes to the table entitled "Contractual Obligations" in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" set forth in our 2014 Annual Report that have occurred during the six months ended June 30, 2015 with the exception of an increase of approximately \$67.5 million in the amount outstanding under our revolving credit facility, which resulted from our borrowings used to finance the OH acquisition. As of June 30, 2015, the total amount outstanding under our revolving credit facility was \$85.5 million. Of this amount, \$30 million was classified as current at June 30, 2015, based on management intentions to repay this amount during the next 12 months. The maturity date of our revolving credit facility is in 2019.

#### **Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ("FASB") issued new accounting guidance related to revenue recognition. This new standard will replace all current U.S. GAAP guidance on this topic and eliminate all industry-specific guidance. The new revenue recognition standard provides a unified model to determine when and how revenue is recognized. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration for which the entity expects to be entitled in exchange for those goods or services. This guidance provides that the standard will be effective for us beginning January 1, 2017 and can be applied either retrospectively to each period presented or as a cumulative-effect adjustment as of the date of adoption. In July 2015, the FASB voted to amend the guidance by approving a one-year delay in the effective date of the new standard to 2018. Under this deferred implementation, early adoption is allowed, but not earlier than the original effective date. We are currently evaluating the timing of its adoption and the effect that adopting this new standard will have on our financial statements and related disclosures.

In April 2015, the FASB issued ASU 2015-03, "Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs." The update requires debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of the related debt liability instead of being presented as an asset. Debt disclosures will include the face amount of the debt liability and the effective interest rate. The update requires retrospective application and represents a change in accounting principle. The update is effective for fiscal years beginning after December 15, 2015 and early adoption is permitted. The adoption will not have a material effect on our consolidated financial statements as it will only result in a reclassification of our capitalized loan costs from other long-term assets to offset our debt balance.

In April 2015, the FASB issued ASU 2015-05, "Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40), Customer's Accounting for Fees Paid in a Cloud Computing Arrangement." This standard provides guidance about

whether a cloud computing arrangement includes a software license. If a cloud computing arrangement includes a software license, then the software license element of the arrangement should be accounted for by the customer consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. ASU 2015-05 is effective for fiscal years beginning after December 15, 2015, and interim periods within those years. This standard can be adopted either prospectively to all arrangements entered into or materially modified after the effective date or retrospectively. We are currently evaluating the effect that adopting this new standard will have on our financial statements and related disclosures.

There have been no other new accounting pronouncements issued but not yet adopted that are expected to materially affect our consolidated financial condition or results of operations.

#### **Special Note Regarding Forward-Looking Statements**

This Quarterly Report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We based these forward-looking statements on our expectations, estimates, forecasts and projections about future events and about the industry in which we operate. Forward-looking statements are identified by words such as "believe," "anticipate," "expect," "intend," "plan," "will," "should," "project," "may," variations of such words and other similar expressions. In addition, any statements that refer to projections of financial items, anticipated growth, future growth and revenues, future economic conditions and performance, plans, objectives and strategies for future operations, expectations, or other characterizations of future events or circumstances are forward-looking statements. All forward-looking statements involve risks and uncertainties. Our actual results could differ materially from those discussed in, or implied by, these forwardlooking statements. Factors that could cause actual results to differ materially from those implied by the forward-looking statements in this Quarterly Report are set forth in our 2014 Annual Report and include but are not limited to:

- the effects of economic downturns or slow recoveries, which could result in less demand for our services;
- any inability on our part to maintain existing and secure new contracts directly with our clients or through group purchasing organizations;
- the level of consolidation and concentration of buyers of healthcare workforce solutions and staffing services, which could affect the pricing of
  our services and our ability to mitigate risk;
- any inability on our part to quickly respond to changing marketplace conditions, such as alternative modes of healthcare delivery, reimbursement or client needs;
- the ability of our clients to retain and increase the productivity of their permanent staff, or their ability to increase the efficiency and effectiveness of their internal recruiting efforts, through online recruiting or otherwise, which may negatively affect the demand for our services;
- our ability to grow and operate our business profitably in compliance with federal and state healthcare industry regulation including conduct of
  operations, and costs and payment for services and payment for referrals as well as laws regarding employment practices and government
  contracting;
- any significant negative effects on our business arising from federal legislation, including the Patient Protection and Affordable Care Act of 2010, regarding the current delivery and third-party payor system for healthcare;
- the challenge to the classification of certain of our healthcare professionals as independent contractors, which could adversely affect our profitability;
- the effect of medical malpractice, employment and wage regulation and other claims asserted against us, which could subject us to substantial liabilities;
- any inability on our part to safely secure private information, which could subject us to substantial liabilities;
- any inability on our part to implement new infrastructure and technology systems effectively, which may adversely affect our operating results and our ability to manage our business effectively;
- the effect of technology disruptions and obsolescence, which may negatively affect our business operations;
- any inability on our part to recruit and retain sufficient quality healthcare professionals at reasonable costs;
- any inability on our part to properly screen and match healthcare professionals with suitable placements;
- any inability on our part to successfully attract and retain a sufficient number of quality sales and operational personnel;
- the loss of our key officers and management personnel;

- any inability on our part to maintain our positive brand awareness and identity;
- any recognition by us of an impairment to goodwill or indefinite-lived intangibles;
- the effect of significant adverse adjustments by us to our tax and insurance-related accruals, which could decrease our earnings or increase our losses, as the case may be, or negatively affect our cash flow; and
- our level of indebtedness and any inability on our part to generate sufficient cash flow to service our debt.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. During the six months ended June 30, 2015, our primary exposure to market risk was interest rate risk associated with our variable interest debt instruments. In April 2015, we entered into an interest rate swap agreement to minimize our exposure to interest rate fluctuations on \$100 million of our outstanding variable rate debt under our term debt facility for which we pay a fixed rate of 0.983% per annum and receive a variable rate equal to floating one-month LIBOR. This agreement expires on March 30, 2018, and no initial investment was made to enter into it. A 100 basis point increase in interest rates on our variable rate debt would not have resulted in a material effect on our unaudited condensed consolidated financial statements for the six months ended June 30, 2015.

## Item 4. Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures as of June 30, 2015 were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **PART II - OTHER INFORMATION**

# Item 1. Legal Proceedings

None.

# Item 1A. Risk Factors

We do not believe that there have been any material changes to the risk factors disclosed in Part I, Item 1A of our 2014 Annual Report.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

None.

# Item 6. Exhibits

Exhibit <u>Number</u>	Description
31.1	Certification by Susan R. Salka pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.*
31.2	Certification by Brian M. Scott pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.*
32.1	Certification by Susan R. Salka pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
32.2	Certification by Brian M. Scott pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
101.INS	XBRL Instance Document.*
101.SCH	XBRL Taxonomy Extension Schema Document.*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.*

\* Filed herewith.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 5, 2015

## AMN HEALTHCARE SERVICES, INC.

/S/ SUSAN R. SALKA

Susan R. Salka President and Chief Executive Officer (Principal Executive Officer)

Date: August 5, 2015

/S/ BRIAN M. SCOTT

Brian M. Scott Chief Accounting Officer, Chief Financial Officer and Treasurer (Principal Accounting and Financial Officer)

#### Certification Pursuant To Rule 13a-14(a) of the Securities Exchange Act of 1934

I, Susan R. Salka, certify that:

- 1. I have reviewed this report on Form 10-Q of AMN Healthcare Services, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ SUSAN R. SALKA

Susan R. Salka Director, President and Chief Executive Officer (Principal Executive Officer)

#### Certification Pursuant To Rule 13a-14(a) of the Securities Exchange Act of 1934

#### I, Brian M. Scott, certify that:

- 1. I have reviewed this report on Form 10-Q of AMN Healthcare Services, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/S/ BRIAN M. SCOTT

Brian M. Scott Chief Accounting Officer, Chief Financial Officer and Treasurer (Principal Accounting and Financial Officer)

### AMN Healthcare Services, Inc.

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of AMN Healthcare Services, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Susan R. Salka, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/S/ SUSAN R. SALKA

Susan R. Salka Director, President and Chief Executive Officer (Principal Executive Officer)

#### AMN Healthcare Services, Inc.

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of AMN Healthcare Services, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brian M. Scott, Chief Accounting Officer, Chief Financial Officer and Treasurer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/S/ BRIAN M. SCOTT

Brian M. Scott Chief Accounting Officer, Chief Financial Officer and Treasurer (Principal Accounting and Financial Officer)